# TRADITIONAL VERSUS MODERN: AN ANALYSIS OF MARKET MANAGEMENT IN YOGYAKARTA MUNICIPALITY



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#### Overview

- 1. Introduction: Why market management is crucial in Yogyakarta municipality.
- 2. The condition of traditional dan modern market in Yogyakarta municipality
- 3. Local government regulations and their implementation
- 4. There should be willingness of local government to enforce its policies in order to develop traditional market to empower local traders

### Introduction

- The number of modern market such as supermarket and francise shops increase significantly recently in Yogyakarta.
- Many of them do not have legal trade lisences.
- Modern market occupies 31, 5 percent of buyers by reaching omzet of 2.5 billions each year while only 9.1 million/year for traditional market.
- In fact, the omzet of traditional market decrease into 25,5 percent.

## Why modern markets?

 Modern markets offer better services in terms of cleaness, readyness and friendlyness.





### Why modern market?

- Modern market open until midnight.
- Franchise shops are easilily found in every places in the city.
- Modern market offer many discount prices for products and prizes for customers.
- Modern markets provide fix prices

# Government policies in Yogyakarta City:

- 1. Municipal Regulation No. 79/ 2011 on Limitation of Modern Market Operation.
- 2. Municipal Regulation No.33/ 2006 on Trade Lisence.
- 3. Local Government Regulation No. 18/2001 on Modern Market Trade Lisence
- 4. Promote traditional markets by giving prizes for buyers
- Modernize traditional markets by reconstructing the building and implementing modern management system

# Municipal Regulation No. 79/2011

- The government of Yogyakarta
   Municipality regulate the number of modern markets in Yogyakarta City
- The aim of this policy is to limit the number of modern markets in Yogyakarta City. It is only 52 of them in maximum.
- The location of modern market is minimum 400 metres from the traditional markets.

### However,

- The total number of modern markets in Yogyakarta City are more than 52.
- Many of them (19 modern markets) do not have trade lisence. (as mention by Chang Wendryanto, the Head of Commission A of Local Level Representative Assembly).
- The distance between modern market and traditional markets is so close (not more than 400 metres)

# HINDRANCES OF POLICY IMPLEMEN TATION

- 1. Many modern market (franchise) use individual lisence
- 2. Some of them established before the policy exist
- 3. The lack of local government monitoring
- 4. The lack of law enforcement especially giving sanction to modern markets

#### Conclusion:

- Although there are several policies to develop fair trade for traditional markets and modern markets, it seems that modern markets develop more rapidly.
- There are many problems related to law enforcement.

#### Further actions

- Providing financial support and entrepreneur trainings for traders in traditional markets
- Employing modern management for traditional markets
- Providing better services and quality of products for costumers in the traditional markets: clean and tidy
- Increasing communities awareness to buy products in traditional markets
- Make policy to obligate modern markets for selling Indonesian products not import products.